



BRM: Beyond Software

Where BRM software ends is where better bank relationship management begins for corporations that leverage Montauk BRM Services.

Electronic bank statements (more formally known as EDI 822 files) have been around since the 1980's. In fact, today over 1,000 corporations are receiving 822's from their financial institutions. Several off-the-shelf software solutions are available that enable corporations to import 822's allowing for consolidated reporting, volume and price reconciliations, error identification, and other functions. While powerful, do-it-yourself software applications lack the transparency and perspective needed to manage increasingly complex bank services, pricing, and relationships.

Montauk converges software, benchmark data, and over 150 years of treasury and banking experience to corporations seeking the strongest and most profitable bank relationships.

"After spending 35 years developing industry standard BRM software applications, nobody knows the value of account analysis software quite like I do. While these software solutions have saved companies millions of dollars, I also know that even the best software has limits. The next step is to marry the facts, figures, and analysis that the software provides with the insights and skills that experienced, real people provide. That's why I've joined forces with the real people at Montauk." Steve Weiland, Founder of Weiland Financial Group

How Montauk Adds Value Above and Beyond BRM Software Solutions:

Cash Management

Benefit from lower bank fees, increased yield and rates, and the expert advice you receive monthly to bring the effectiveness of your cash management engine to the next level.

Global Expertise

Software can track and identify issues, but experts are needed to qualitatively assess information. With offices in the US and Europe, our experts help you navigate the constantly evolving global banking environment.

Transparency

Harness the ultimate in negotiating leverage with your banks using the transparency offered by BankScore™.

Perspective

Want to know how your bank sees you? Our former bankers and our WalletShare analysis gives you tips on how to better balance your relationship.

Understanding

Knowing what you are paying for at each bank will help you make cost savings decisions about you truly need.

Awareness

Regulations are always changing the way banks do business. We make you aware of how the latest banking trends in pricing and products could affect you.

Advice

Want to know how to expand your banking needs overseas? Implement new treasury technologies? The ideal account structure for your company? Montauk experts become an extension of your treasury team to find the answers you need.

Standardization

Streamline your use of services across all accounts and financial institutions.

Risk Assessment

Nothing is more important than the safety of your deposits. Know when your banks are being downgraded and be proactive.

Expert Analytics

Make informed decisions based on the thorough cross-bank comparisons and analytics we provide.

Montauk delivers bank relationship management and treasury services to corporations worldwide.

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